QUARTERLY REVIEW

A Quarterly Review of the eFiles Customer Experience Index (CEI)

The CEI Survey launched on February 13, 2023. This review of the CEI data accounts for the data captured between **April 1 – June 30, 2023.**

291

Completed Surveys
April 1 to June 30, 2023.

Averages of the CEI question survey results by question:

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1. Staff connected with this eFile (e.g., file coordinators,	4.4/5			
reviewers, senior reviewers, etc.) were helpful and responsive	Indicating an average response between "Agree" and "Strongly Agree"			
2. Comments and suggestions in response letters, calls and	4.4/5			
messenger were clear and actionable.	Indicating an average response between "Agree" and "Strongly Agree"			
3. I felt the review was:				
1. Highly inconsistent	3.7/4*			
2. Somewhat inconsistent				
3. Somewhat consistent	Indicating an average response between "Somewhat			
4. Highly Consistent	consistent" and "Highly Consistent"			
5. I don't know				
*This average rating is calculated from Responses 1-4 as includ the average upward. There were 4 ratings				
4. Please provide any other feedback specific to this file: [optional open text field]	See feedback themes below.			
5. Please rate your overall experience with this particular review	8.7/10			
1 – highly negative experience 10 – highly positive experience	Indicating a positive average overall experience.			

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Quick Complete CEI Data:

Upon the launch of the CEI Survey dashboard and its associated emails, a "quick complete" function was added in the emails only. This was added inadvertently and made live prior to its intended launch. It has since been deactivated. However, based on the data collected in this time frame, 19 CEIs were submitted via "quick complete" which indicate that these submitters were "happy with the overall experience with this eFile".

Key Themes and Actions Taken from Open-text Feedback:

- 1. **Perceived Creative Subjectivity** (n= 2): Reviewing creative concepts can be challenging, and that was noted as a perceived issue in the open-text comments regarding larger creative campaigns and the use of icons.
- Action Taken: The Creative Imagery Committee was formed and is comprised of industry experts on creative imagery use in Pharmaceutical Advertising. The objectives of the committee are to explore the global landscape and the needs of the Canadian Market, and propose standards which can be used by agencies when developing/Canadianizing creatives.
 - 2. **Late comments** (n= 2) In a few instances, there were comments brought up by the reviewer after the first response letter that were necessary for the acceptance of the piece.
- Action Taken: We understand late comments can cause delays. Reviewers have been reminded that any late comments should be first reviewed by the Director of Preclearance Services to ensure the comment is valid.
 - 3. **Inconsistencies identified within the same brand** (n=2) In a few instances, there were comments made by the reviewer that were inconsistent with previous rulings for the same brand. In one case, when the reviewer was notified, the reviewer ultimately accepted the copy in question. In the other case, the context of the current APS was different and the reviewer continued to question the copy.
- Action Taken: When it is brought to a Reviewer's attention that their current comment may be inconsistent with previous rulings for the brand, unless there is a significant context difference that impacts the ruling, the comment will be brought to the Director of Preclearance Services to ensure the comment is necessary. Reviewers have also been reminded to try to elaborate when context is different to help facilitate understanding of why a ruling may be perceived to be different.

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Key Takeaways:

- Survey Completion Rate is 17.6%, with this data capturing 291 responses out of 1647 surveys sent. Data should be interpreted with this in mind, as this is a relatively low sample size.
- Ratings for all questions, on average, have been positive. This data set is reflective of the
 complete quarter. Results have remained generally positive and consistent with the
 data from Q1, although all scores are slightly lower than the average scores reported in
 Q1. We will continue tracking for trends through Q3 and provide actionable items at
 that time.

Have your voice heard! Help us in continually improve by completing your CEI surveys. You can find them in the "My CEI Surveys" Tab in the top navigation bar in eFiles. This helps us identify trends and implement quality improvement initiatives both internally and externally.

While we have received a relatively low amount of open-text feedback, we have noticed an improvement in the quality of the comments, rendering the feedback more actionable. We continue to encourage you to be as specific as possible when providing feedback in order to best understand your experience with PAAB and create a meaningful action-plan to improve or disseminate best practices.

How to make your feedback count!

*Management provided variations on comments received to ensure no identifiers

1. Be specific!

All staff involved were very responsive. However, the reviewer assigned to the file was not very helpful during the review."

TIP: Add detail! If you were happy with most of the staff, but didn't find the reviewer particularly helpful, tell us what happened. What made you feel that way? What part of the review was unhelpful?

N/A" or similar (accompanied by a rating with an asterisk denoting a lower score)

TIP: Put yourself in our shoes. If you received a low score on your performance rating, but were not told why, would you know how to improve to better your score in the future? CEI scores are part of our team's performance evaluations and are used to guide company-wide process improvement and best-practice sharing. The more detail we have, the better we can guide these initiatives!

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How to make your feedback count: continued...

Most of the staff involved in my eFile were very responsive. The file coordinators noticed A PM update was missing and worked with me to quickly get the proper file uploaded and into the queue. However, in the second round of review, I requested a call with my reviewer to discuss Comment 2 of their letter, and the only availability they provided was 4 days after my initial request. It's my understanding that reviewers are to at least provide options for a return-call within 24 hours, so I was disappointed by this as it impacted my overall timeline.

- Why this works: It's detailed! We now understand what the issue is that caused the responder to feel that the reviewer was not helpful and can dig into why this ticket call took so long to book and return.
- Both positive and constructive feedback was provided. We appreciate that not all
 cases will have both positive and constructive feedback, but this was particularly
 helpful to understand the ranking and identify areas for improvement. Where
 there is positive feedback, it helps us amplify these best practices since we know
 what is helpful to you. Constructive feedback helps us understand what the
 challenges were and improve on an individual level and a systems level.

Confidence in confidentiality

As a reminder, client tags trigger internal audits for validation by PAAB's Director of Preclearance Services, Yin Man. Any tags pertaining to Yin are validated by the Commissioner and removed from the report provided to Yin. No Reviewer or Senior Reviewer is EVER aware of tags generated by clients. The CEI Surveys follow the same processing flow. You can be confident in the confidentiality of the tagging system and CEI Surveys. For additional reassurance, the tagging system, tag assessments, and documented actions taken will periodically be reviewed by an external auditor.

If you'd like to learn more about the client tagging system, check out the <u>Client Tagging System</u> Advisory. You'll also find links to useful videos on <u>tagging a review</u> and <u>tagging phone calls</u>.

If you'd like to learn more about CEIs, see Customer Experience Index.

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A Quarterly Review of the eFiles Tag Report

Total number of submissions

QUARTER 1	QUARTER 2	QUARTER 3	QUARTER 4
2969	2621		

Total number of client tags (prior to validation)

QL	JARTER 1	QUARTER 2	QUARTER 3	QUARTER 4
	0	17		

Therapeutic area distribution

QUARTER 1		QUARTER 2	QUARTER 3	QUARTER 4
0	7	Oncology		
	2	Gastrointestinal		
	1	Biologic/ Immunomodulator		

Total number of tags deemed valid following internal review

QUARTER 1	QUARTER 2	QUARTER 3	QUARTER 4
0	10		

Validated tag breakdown

QUARTER 1	QUARTER 2	QUARTER 3	QUARTER 4
0	4 Inconsistent with code guidance		
	3 Inconsistencies with historic approvals for the same brand		

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2	Request unclear after clarifying call			
1	Issue with level of expertise			

NEW: Q2 PAAB action taken:

One key issue raised was not being clear on an issue even after a clarifying call. In both instances, the issues had been previously discussed in a past file, so the reviewer did not reexplain. Reviewers have been directed to reiterate the rationale for revisions to facilitate understanding. A trend across the "inconsistent with historical approvals" was that new information had been brought forward since the previous approval. Reviewers have been reminded to clearly convey this to clients when applicable and provide the rationale for why it requires changes to previously approved copy.

A case was identified where a reviewer was inconsistent with the guidance. Discussions with the review team were had on the application of guidance in relation to non-clinical claims.

O1 PAAB action taken:

Not tags reported in Q1 of 2023. As a reminder, both CEI and Tags are important and serve different but complementary purposes. Additional details can be found in the <u>PAAB resource</u> <u>Client Tagging System Advisory</u>

Is there more information you would like to know and see in the next quarterly update? Let us know on the Forum.